**SET 1**

**ENTERPRENUERSHIP EDUCATION 845/2**

**PAPER 2**

**2HOURS 30 MINUTES**

**Instructions:**

* **Answer only four questions**
* **Section A is compulsory, answers to this section should be precise**
* **Answer three questions from Section B**
* **Credit will be given for use of relevant diagrams and illustrations**
* **Any additional questions answered will not be marked**

**SECTION A (40MARKS)**

**Answer all parts of this section**

1. a(i).What is success as used in business (1 mark)

(ii). State any three indicators of success in business (3 marks)

b(i) Define the phrase “dignity of work” (1 mark)

(ii). Outline any three importance of doing work in Uganda today (3 marks)

(c). State any four types of businesses that help to create employment in Uganda (4 marks)

d(i). Mention any two characteristics of business goal (2 marks)

(ii). What is the importance of setting goals in business? (2 marks)

e). Name any two business ethics that an entrepreneur should practice towards

(i). the employees (2 marks)

(ii). the customers (2marks)

f). Mention any four business laws that are presently applicable in Uganda

(4 marks)

g(i). Differentiate between paid employment and self-employment (2 marks)

(ii). State any two benefits of self-employment (2marks)

h)(i). What is the difference between sole proprietorship and partnership as a legal form of business? (2marks)

(ii). Mention any two advantages of a partnership as a legal form of business.

(2 marks)

i(i). State the components of natural environment (2marks)

(ii) List the components of business environment (2marks)

j(i). Define a business idea (1 mark)

(ii). State three sources of business ideas to a potential entrepreneur (3 marks)

**SECTION B (60MARKS)**

2(a). What is a contract? (2marks)

b). Explain in the various essentials of valid contract (12 marks)

c). Describe the various ways in which a contract may be discharged (6 marks)

3(a). What is the importance of transport in a business? (8marks)

b). Explain the various factors that an entrepreneur may consider when choosing the mode of transport (12 marks)

4(a). What is packaging? (2 marks)

b). Explain the importance of packaging (8 marks)

c). What factors may an entrepreneurs consider when choosing the type of packaging material to be used for a product? (10 marks)

5(a). Differentiate between a public limited liability and private liability company (4marks)

b). What are the advantages of limited liability companies over other legal forms of business (16 marks)

6(a) Explain the various principles of insurance (10 marks)

b). Describe the steps to be followed by an entrepreneur when taking up an insurance policy (8marks)

c). What are the benefits of taking up an insurance policy? (5 marks)

**END**